



## **New World Telecom Collaborates with T-Systems to Provide Global MPLS based IP-VPN Services**

New World Telecommunications Limited (NWT), Hong Kong's leading telecom operator, and T-Systems' carriers' carrier division, International Carrier Sales & Solutions (ICSS), have entered into an agreement to provide MPLS based IP-VPN services in Europe, North America and Asia.

Under this agreement, T-Systems will provide its Carrier Managed Network Solution (CMNS), a wholesale IP-VPN solution to NWT, enabling NWT's local customer base to extend their footprints by MPLS based IP-VPN service coverage to Europe and North America. NWT, on the other hand, will support T-Systems' MPLS based IP-VPN service delivery in Asia with its sophisticated network infrastructure in the region. The synergy strengthens NWT's presence in the international arena, bringing genuine benefits to its multinational clients, particularly those with presence in Europe and North America.

“We are proud to work with the ICSS team of T-Systems, one of the leading carriers in Europe. Through this collaboration, we are able to help our customers establish their presence in the European and North America markets. We expect that more and more China-based companies will use Hong Kong as a gateway to enter the international market. T-Systems' extensive service coverage will strengthen our ability to meet those enterprises' business challenges. Customers can now rest on the two companies' robust, resilient network infrastructure to enjoy advanced, cost-effective and scalable MPLS based IP-VPN solutions with global coverage,” says William Kwan, Vice President, Corporate Market of NWT.

Calvin Lee, Vice President, T-Systems ICSS for Asia Pacific & Middle East comments, “We are delighted to partner with NWT to offer MPLS based IP-VPN services worldwide. We see that there are an increasing number of companies in Europe establishing their branch offices in Hong Kong and Mainland China respectively to take advantage of the CEPA and WTO. To capture business opportunities in the region, we believe NWT is a good partner, in the light of its sophisticated network infrastructure. We cast NWT a vote of confidence also because it is the first service provider in Hong Kong to collaborate with China Telecom and Cisco Systems to deliver premium MPLS based IP-VPN services.”

### **About New World Telecommunications Limited**

New World Telecommunications Limited, a subsidiary of New World Development Company Ltd., was inaugurated in July 1995. With a vision to become a leading provider of global telecommunications services, NWT has continuously expanded its business coverage by investing in both local and international network infrastructure, and establishing bilateral partnerships with 100 global incumbent and major carriers. In addition, NWT has obtained appropriate facility-based licenses and has established Point-of-Presence facilities and offices in strategically selected countries and regions including the US, Taiwan, the UK and Singapore.

New World Telecom's mission is to better serve the communication requirements of its customers in Hong Kong, Greater China and beyond. The Company is committed to delivering best-of-class communications solutions with professionalism and a customer-focused philosophy.

For details, please visit [www.newworldtel.com](http://www.newworldtel.com).

### **About T-Systems International Carrier Sales & Solutions**

Deutsche Telekom is Europe's largest telecommunications company and one of the leading carriers worldwide - with operations in Europe, the Middle East and Asia, as well as North and South America. T-Systems ICSS is a full service provider, offering a complete range of wholesale products and services for mobile and fixed operators, and Internet Service Providers, who are looked after locally via a global sales network. The basis for ICSS' comprehensive Service Offering Portfolio (Voice, IP/Data, Customized solutions, Bandwidth) is an expanding ultramodern infrastructure - the Telekom Global Net - that connects major international business centers.

For further information, see [www.t-systems.com/icss](http://www.t-systems.com/icss).

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